INFOTECH MAINE

SERVICES & TECHNOLOGY GUIDE

2024 EDITION

WWW.INFOTECHMAINE.COM
(207) 904-2999

ENDPOINT SECURITY

"Endpoint security refers to the practice of securing the endpoints, or entry points, of end-user devices such as desktops, laptops, and mobile devices from being exploited by malicious actors and campaigns. Endpoints serve as points of access to an enterprise network and create points of entry that can be exploited by malicious actors."

ENDPOINT PROTECTION WITH

SOPHOS

KEY FEATURES

REAL-TIME ANTIVIRUS

RANSOMWARE PROTECTION

FIREWALL INTEGRATION

AI THREAT DETECTION

REMOTE MANAGEMENT

24/7 SUPPORT

ENHANCED SECURITY WITH SOPHOS

Comprehensive Protection
Sophos provides a full suite of security tools designed to protect both workstations and servers. Whether you're running a small business or a large corporation, Sophos has the capabilities to meet your security needs.

Award-Winning Cloud-Managed Antivirus
Recognized for its excellence, Sophos offers top-tier antivirus solutions. Managed through the cloud, it ensures your systems are always up-to-date with the latest security measures.

Advanced Threat Prevention
Sophos employs cutting-edge technology to detect and neutralize threats before they become a problem. From ransomware to advanced phishing attacks, Sophos keeps you a step ahead of cybercriminals.

Easy to Manage
With its user-friendly cloud interface, managing your security settings and monitoring your network's status is straightforward and efficient, even for those with limited technical knowledge.

Enhanced Performance
Sophos is designed to be lightweight, ensuring that your system's performance isn't compromised. Enjoy robust security without slowing down your work.

TRANSPARENT PRICING

Sophos Authorized Partner

As an Authorized Partner of Sophos, InfoTech Maine, LLC is dedicated to delivering top-tier cybersecurity solutions to our clients. Our partnership with Sophos allows us to provide you with cutting-edge, comprehensive security services, ensuring your business is safeguarded against the latest cyber threats.

WORKSTATIONS
$11.99
PER MONTH

SERVERS
$14.99
PER MONTH

CLOUD BACKUP

"Cloud backup is a secure and efficient method of storing data online. It involves sending your data to a remote, cloud-based server, where it's protected from local hardware failures, theft, or natural disasters. This service, provided by third-party companies, ensures easy access, automatic backups, and quick recovery of your data, offering peace of mind and robust protection for your digital assets."

PROVEN BUSINESS CONTINUITY & DISASTER RECOVERY

AXCIENT™

UNPARALLELED DATA PROTECTION & RECOVERY SOLUTIONS

Comprehensive Data Protection

Axcient offers robust cloud-based solutions to safeguard your business data against all forms of loss and corruption. From essential files to entire systems, Axcient has you covered.

Disaster Recovery

In the event of a disaster, be it natural or cyber-related, Axcient ensures minimal downtime with its efficient recovery solutions. Get back on track swiftly and securely.

Cloud-First Approach

Leveraging the power of the cloud, Axcient provides flexible and scalable solutions that grow with your business. Enjoy peace of mind with secure, off-site data storage.

User-Friendly Interface

Manage your backups and recovery with an intuitive platform that simplifies data protection. No need for extensive technical expertise to keep your data safe.

24/7 Support

Axcient's dedicated support team is always on standby to assist you with any queries or issues, ensuring your business continuity is never compromised.

KEY FEATURES

AUTOMATED BACKUP	INSTANTANEOUS RECOVERY	SECURE DATA ENCRYPTION
COMPLIANCE ASSURANCE	CUSTOMIZABLE SOLUTIONS	24/7 SUPPORT

X360 RECOVER WORKSTATION BACKUP	X360 RECOVER SERVER BACKUP	X360 CLOUD EMAIL BACKUP
$4.99 PER MONTH	**$24.99** PER MONTH	**$3.99** PER MONTH

WEBSITE DESIGN

At InfoTech Maine LLC, we specialize in developing custom websites using the Wix platform, renowned for its versatile and sophisticated capabilities. With Wix, we can create stunning, professional-grade websites that are tailored to your unique business needs. This platform allows us to integrate a range of features such as advanced SEO tools, online store functionalities, booking systems, and multimedia galleries, ensuring your website is not only visually appealing but also highly functional. Our expertise with Wix enables us to deliver a top-quality online presence that can scale with your business, enhance your brand, and connect with your audience effectively.

POWERED BY

WIX

TRANSFORM YOUR ONLINE PRESENCE

Customized Design
Tailoring website aesthetics to reflect your brand's unique identity and values.

Advanced SEO Tools
Optimizing your site for search engines to enhance visibility and drive meaningful and impactful traffic.

E-Commerce Solutions
Seamless integration of online stores, making it easy for you to sell products and services directly from your site.

Responsive Layout
Ensuring your website delivers flawless user experience on desktops, tablets and smartphones.

Multimedia Integration
Incorporating videos, galleries, and other media to engage your audience effectively.

Ongoing Support
Offering maintenance and updates to keep your website at the forefront of digital trends.

Partner with us at InfoTech Maine LLC, and let's create a website that captures the essence of your business and propels it to new heights. Our expert team is committed to leveraging the power of Wix to build a website that not only meets but exceeds your expectations.

KEY FEATURES

CUSTOM BUILT DESIGN

SEO OPTIMIZED

SERVICES & SALES

DASHBOARD ANALYTICS

ONGOING SUPPORT

SINGLE PAGE BUILD*
$1200

MONTHLY HOSTING
$39.99
PER MONTH

PER-BASIS UPDATES
$50
PER HOUR

SECURITY & SURVEILLANCE

As a trusted provider of cutting-edge security solutions, InfoTech Maine, LLC proudly offers Verkada installations to our clients, setting the gold standard for modern, cloud-based security systems. Verkada stands out for its exceptional blend of high-definition surveillance technology and intuitive, user-friendly software, delivering unparalleled safety, insight, and ease of management. Our choice to specialize in Verkada installations stems from our commitment to offering only the best security solutions to our clients. With Verkada, we empower businesses to enhance their security infrastructure with reliable, scalable, and effortlessly manageable systems. Our expert installation services ensure that your Verkada system is tailored to meet the unique needs of your business, providing you with real-time monitoring capabilities, advanced analytics, and the peace of mind that comes from knowing your premises are protected by the best in the industry. Choose us for your Verkada installation, and experience the future of security today.

BEST IN CLASS SECURITY WITH VERKADA

Verkada

★ ★ ★ ★ ★
OUR PREFERRED SOLUTION

Cloud-Based Security
Verkada offers a fully integrated, cloud-managed security system, allowing for easy access and management from anywhere, at any time.

Advanced AI Analytics
Equipped with cutting-edge AI technology, Verkada cameras provide powerful analytics for facial recognition, people counting, vehicle analysis, and more, turning raw footage into actionable insights.

Real-Time Alerts and Notifications
Receive instant alerts for detected incidents, allowing for rapid response to security events.

Access Control Integration
Seamlessly integrates with access control systems to provide a comprehensive security solution, from door access logs to video footage of entries and exits.

Plug-and-Play Installation
Designed for simplicity, Verkada's devices can be quickly and easily set up without specialized knowledge, reducing installation times and costs.

Scalability
Verkada's system is built to scale effortlessly, suitable for small businesses to large enterprises, ensuring your security grows with your needs.

Tamper-Proof & Encrypted Storage
Videos are securely encrypted and stored on the camera, with redundancy in the cloud, ensuring data security and compliance.

Centralized Management
The Verkada Command platform offers a unified view of all cameras, access controls, and sensors, simplifying security management across multiple sites.
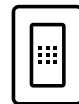
Hardware Configurations

Alarm Panels   Cameras   Access Control   Air Quality Sensors
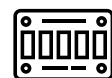
Software Technologies

Appearance Search   Face Bluring   Person of Interest   License Plate Recognition

MODERN CONNECTIVITY

Ubiquiti Networks transcends traditional boundaries of connectivity, offering an expansive ecosystem of networking solutions designed to cater to the multifaceted demands of to-day's digital landscape. As specialists in Ubiquiti installations, we empower businesses and homeowners with not only high-performance network infrastructures but also advanced security systems, IoT devices, and VoIP services. Ubiquiti's holistic approach integrates seamlessly across various applications, ensuring not just unparalleled internet connectivity but also robust security, efficient communication, and smart device management. By lever-aging Ubiquiti's comprehensive range of products, from UniFi network devices to advanced security cameras and VoIP technology, we provide tailored solutions that enhance opera-tional efficiency, foster seamless communication, and secure critical assets.

Access Point

Camera Security

Cloud Gateway

Enterprise
PoE Switching

Camera Security

Access Reader

EV Stations

Access Point

Phone System

Access Point

EV Stations

HIGH-PERFORMANCE NETWORKING AND IOT SOLUTIONS WITH UBIQUITI

UBIQUITI

Comprehensive Ecosystem
Ubiquiti offers an all-in-one solution for networking, security cameras, and door access, streamlining setup and management.

Scalability
Easily expand your network, surveillance, and access control systems as your needs grow, ensuring long-term adaptability.

Centralized Management
Manage your entire infrastructure from a single interface, simplifying network administration and security monitoring.

High-Quality Surveillance
Ubiquiti's security cameras provide high-definition video quality and reliable night vision capabilities for superior surveillance.

Advanced Security Features
Robust network security features, including VLAN support and firewall rules, enhance data protection and privacy.

Efficient Access Control
Ubiquiti's access control systems offer secure and efficient entry management, supporting RFID cards and key fobs.

Cost-Effective Solutions
Ubiquiti delivers competitive pricing without compromising on performance or security, making it accessible to a wide range of users.

Customized Solutions
Ubiquiti offers the flexibility to tailor networking, surveillance, and access control solutions to your specific requirements and preferences.
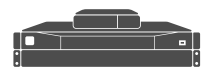
Hardware Configurations

UniFi Cloud Gateways

WiFi

Switching

Cloud Keys & Gateways

Camera Security

Door Access

Managed VoIP

CUSTOM TAILORED SOLUTIONS

At the heart of our Managed Service Provider (MSP) offerings lies a comprehensive suite of services designed to meet the diverse technological needs of modern businesses. From the robust, cutting-edge security solutions provided by SOPHOS, ensuring your digital defenses are nearly impenetrable, to the resilient data protection and recovery strategies offered by Axcient, we safeguard your operations against any contingency. Our partnership with Verkada introduces state-of-the-art surveillance and security systems, enhancing the physical security of your premises with cloud-based convenience. Complementing these services, Ubiquiti's superior networking technology guarantees seamless connectivity and network performance across your organization. Trust us to tailor these solutions to your unique requirements, providing you with a competitive edge in today's fast-paced digital world.

Contact us today to build a custom solution for you

www.infotechmaine.com
info@infotechmaine.com
(207) 904-2999

PIONEERING YOUR PATH TO IT EFFICIENCY AND SECURITY

WHATS NEXT?

BOOK A CONSULT

The first step towards a custom built Managed Service Provider (MSP) solution is booking a consultation with our team. This initial booking is more than just a meeting; it's the beginning of a partnership designed to align our technological prowess with your unique business needs. Whether you prefer an in-person meeting, a phone call, or an online session, we're ready to adapt to your schedule, ensuring convenience and accessibility right from the start.

DISCOVERY SESSION

After booking your consultation, we move to the discovery phase. This crucial step involves a deep dive into your current IT infrastructure, challenges, and goals. Whether conducted in person, over the phone, or via an online meeting, the discovery session is our opportunity to truly understand the nuances of your business. It's where we listen, learn, and gather the essential insights needed to tailor our recommendations to your specific situation.

RECOMMENDATIONS

With a thorough understanding of your needs, we will then curate a set of recommendations. This personalized proposal will feature a selection of our premier products and services, including cutting-edge solutions from SOPHOS, Axcient, Verkada, Ubiquiti and more, chosen specifically to address and fulfill your IT requirements. Our recommendations are presented with clarity, allowing you to see exactly how each suggested solution fits within your overall IT strategy.

IMPLEMENTATION

The final step in our process is the delivery and implementation of our promised solutions. With meticulous attention to detail, we ensure a seamless integration of our recommended products and services into your existing IT framework, minimizing disruption and maximizing efficiency. Our commitment to you extends beyond the initial implementation, with ongoing support and management to ensure your IT infrastructure continues to meet your needs and exceed your expectations.